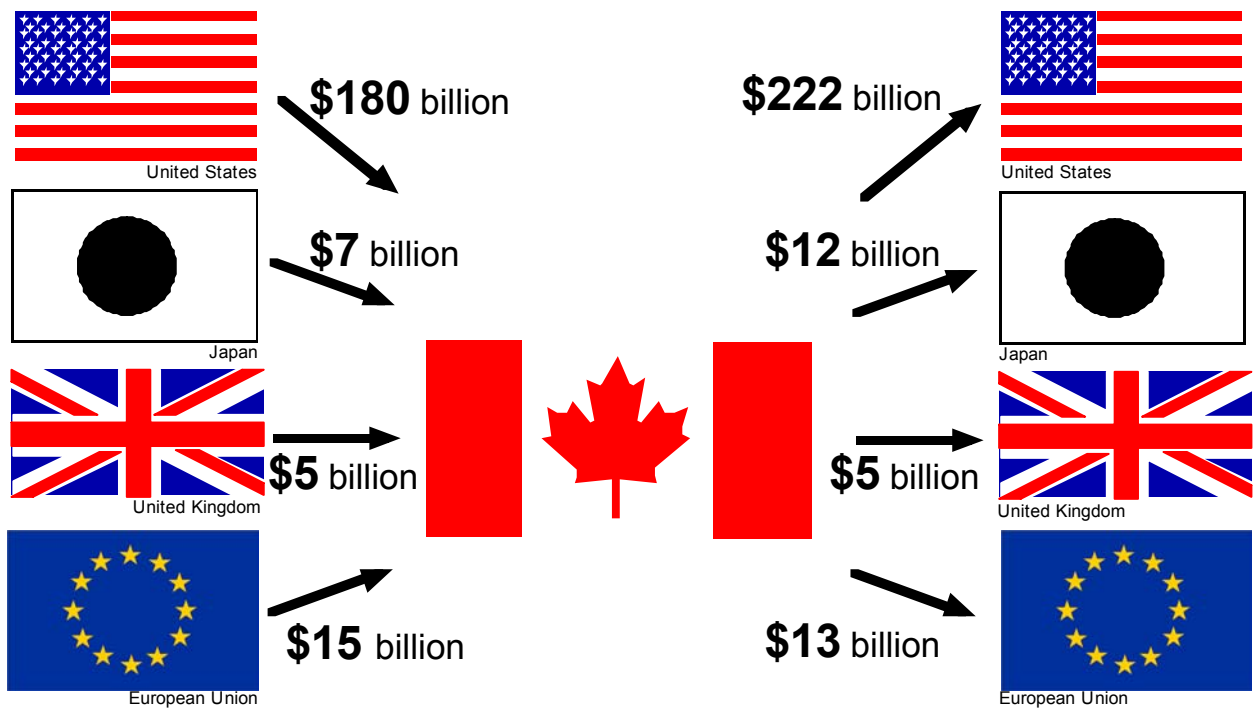


Who is Canada's largest trading partner?



What is our value of goods exported and imported?



Canada's Top Trading Partners



Canada's Top 10 Export Markets by Country, 2004	
Country	% Share of Total Exports
United States	84.52
Japan	2.08
United Kingdom	1.88
China	1.61
Mexico	0.72
Germany	0.65
France	0.58
South Korea	0.55
Belgium	0.54
Netherlands	0.49
Total of Top 10	93.62

Canada's Top 10 Import Markets by Country, 2004	
Country	% Share of Total Imports
United States	58.80
China	6.78
Mexico	3.77
Japan	3.76
United Kingdom	2.72
Germany	2.65
South Korea	1.64
France	1.50
Norway	1.39
Italy	1.29
Total of Top 10	84.30

Canadian Exports & Imports



	2004 millions \$		2004 millions\$
Total Exports	429,134.2	Total Imports	363,075.8
Agricultural and fishing products	30,759.0	Agricultural and fishing products	21,370.8
Wheat	3,503.1	Fruits and vegetables	6,056.2
Other agricultural and fishing products	27,255.9	Other agricultural and fishing products	15,314.6
Energy products	67,956.6	Energy products	24,782.5
Crude petroleum	25,512.8	Crude petroleum	16,452.3
Natural gas	27,382.1	Other energy products	8,330.2
Other energy products	15,061.7	Forestry products	3,180.1
Forestry products	39,235.6	Industrial goods & materials	73,480.1
Lumber and sawmill products	20,551.2	Metals and metal ores	20,960.8
Wood pulp and other wood products	6,734.4	Chemicals and plastics	26,851.2
Newsprint and other paper and paperboard products	11,950.0	Other industrial goods and materials	25,668.1
Industrial goods and materials	77,726.7	Machinery and equipment	103,810.1
Metals and metal ores	7,358.7	Industrial and agricultural machinery	27,228.5
Chemicals, plastics and fertilizers	26,955.8	Aircraft and other transportation equipment	12,720.5
Metals and alloys	25,055.4	Office machines & equipment	15,413.8
Other industrial goods and materials	18,356.8	Other machinery & equipment	48,447.3
Machinery and equipment	91,392.2	Automotive products	77,205.5
Industrial and agricultural machinery	19,350.3	Passenger autos and chassis	22,326.9
Aircraft and other transportation equipment	19,550.7	Trucks and other motor vehicles	14,114.2
Other machinery and equipment	52,491.2	Motor vehicle parts	40,764.4
Automotive products	90,335.3	Other consumer goods	47,676.7
Passenger autos and chassis	47,127.7	Apparel and footwear	8,944.2
Trucks & other motor vehicles	15,485.3	Miscellaneous consumer goods	38,732.5
Motor vehicle parts	27,722.3	Special transactions trade	4,918.0
Other consumer goods	17,299.0	Unallocated adjustments	6,652.4
Special transactions trade	7,964.5		
Unallocated adjustments	6,465.0		

2. Provide 3 reasons why you feel the United States is our largest trading partner.

3. Why do you think Canada exports more pulp, paper, and lumber products than it imports?

4. Why is it not surprising that most of Canada's trading partners are in the developed world rather than developing countries?

5. a) Using the chart **New motor vehicle sales**, explain the impact the increase in motor vehicle sales has on the Canadian economy.

b) Which large country in the world could cause vehicle sales to skyrocket? Should Canada be targeting this export market?

a)

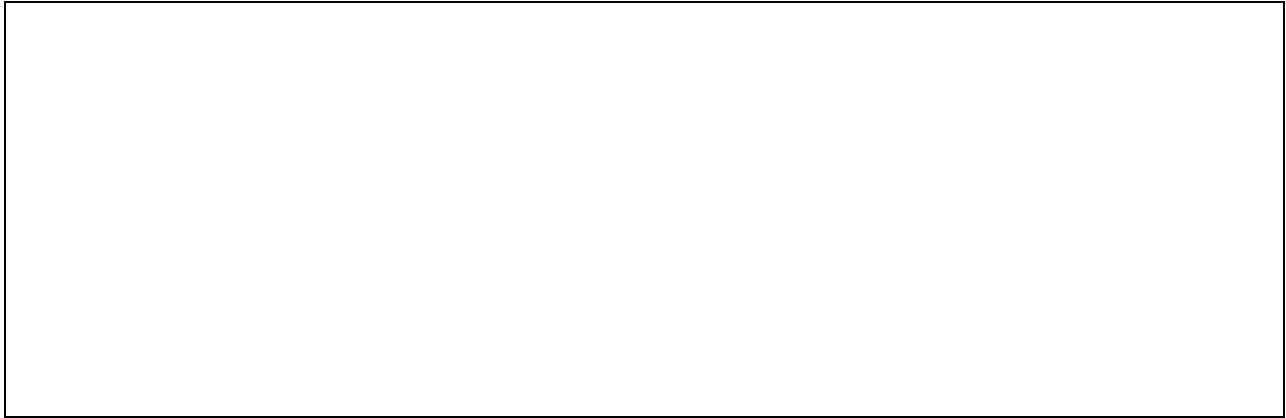
b)

New motor vehicle sales					
	2000	2001	2002	2003	2004
	seasonally unadjusted				
	vehicles				
New motor vehicles	1,587,561	1,597,964	1,733,318	1,626,468	1,575,195
Passenger cars	849,171	868,633	934,704	865,475	820,103
North America	640,856	619,810	651,305	604,726	542,814
Overseas	208,315	248,823	283,399	260,749	277,289
Commercial vehicles	738,390	729,331	798,614	760,993	755,092
North America	669,492	647,987	698,870	654,136	653,637
Overseas	68,898	81,344	99,744	106,857	101,455

6. How important is trade to Canada? How does trade impact your daily decisions?

7. The governments of many countries of the world violate the human rights of their citizens. It has been suggested that Canada should try to discourage these abuses by tying trade to human rights. For example, imports from a country would be stopped if that country did not respect human rights. Should human rights and trade be linked? Do you think such methods would be successful? Explain.

8. Examine the partial list provided in the Top 300 Private Companies in Canada in the chart below. Discuss which exports are making Canadian companies the most money.



Top 300 Private Companies in Canada

Rank	Company and Year-End	Group	Revenue \$000	Profit \$000	Assets \$000
1	General Motors of Canada	auto	37,100,000	na	na
2	Sun Life Assurance of Canada	ins	22,104,000	1,704,000	159,351,000
3	DaimlerChrysler Canada	auto	19,151,000	na	na
4	Ford Motor Co. of Canada	auto	18,100,000	na	na
5	Honda Canada	auto	13,000,000	na	4,170,000
6	Air Canada	tran	8,397,000	-929,000	na
7	London Life Insurance	ins	7,915,000	222,000	40,455,000
8	Costco Wholesale Canada	rt	7,878,386	na	na
9	Telus Communications	tele	7,333,200	669,100	12,221,300
10	Intier Automotive	auto	5,480,800	133,400	2,388,400
11	Ultramar Ltd.	oils	7,113,483	na	2,929,650
12	McKesson Canada	wh	6,676,250	na	1,215,994
13	Imperial Oil Resources	ogp	6,625,000	1,487,000	6,875,000
14	Katz Group	rt	6,500,000	na	na
15	Canada Life Assurance Co.	ins	5,876,000	188,000	56,348,000